



Professional Diploma in Business Finance



82%

of businesses that fail
do so because of
cash flow problems.

Find the facts behind the figures

To effectively lead your organisation in shaping long-term strategy, delivering projects in line with market realities, you need to possess strong levels of understanding, skill and confidence in business finance.

You will emerge with the knowledge to understand, interpret and contribute to your organisation's financial planning and analysis processes, along with an increased ability to work effectively with your colleagues in finance.

This Programme is for you if:

- › You're a senior specialist manager who needs to broaden their skill set as they move or look to move into more general management.
- › You are an SME owner, general manager, divisional manager or chief executive.
- › You want to equip yourself with the tools and terms needed to contribute fully to financial discussions with your professional colleagues.



A Graduate's View:

// The Professional Diploma in Business Finance was extremely comprehensive and has greatly increased my knowledge of finance. I would highly recommend it to any business people from a non-finance background. //

Peter Lagan, Director,
Lagan Investments Ltd



Programme Themes:

- 1 Financial Analysis & Evaluating Corporate Performance**
 - › Understand your organisation's key financial statements: income statements, balance sheets, and statements of cash flow.
 - › Critically examine financial statements and learn how to assess company performance analysis.
- 2 Accounts management**
 - › Learn what drives costs and about the different costing systems that are appropriate to organisations of varying operational complexity.
 - › Enhance your ability to make costing and management decisions, including recommendations for restructuring.
 - › Use costing to decide to whether your organisation should produce a product or service internally, or buy it in from an external source.
- 3 Budgeting & Business Planning**
 - › Understand the key strategic and financial elements of a good business plan and deploy them in practice.
 - › Appreciate the similarities and differences of budgets and business plans.
- 4 Investment Appraisal**
 - › Explore how to assess investment proposals.
 - › Enhance your ability to deliver greater shareholder value and divisional financial performance through investment decisions that boost shareholder value.
 - › Learn how to optimise the management of working capital.
- 5 Capital Markets & Valuation**
 - › Learn how to apply financial practices such as discounted cash flow and the capital asset pricing model to value any company.
 - › Apply the factors that drive corporate valuation to better boost the value of your own organisation.
- 6 Business Finance Capstone**
 - › Be able to communicate your financial knowledge and acumen through enhanced report writing and verbal skills.
 - › Explore research methodologies to best assess financial performance in a variety of contexts.

Professional Diploma in Business Finance

This programme will equip you to:



Develop a financial vocabulary and deal comfortably with finance questions as they arise on the job.



Understand all major financial topics as they relate to the practical day-to-day activity of your business.



Analyse, understand and leverage value out of financial accounts.



Project budgets, analyse capital expenditure decisions and critically examine corporate finance transactions.



Complete a company project that will comprehensively analyse a financial issue.

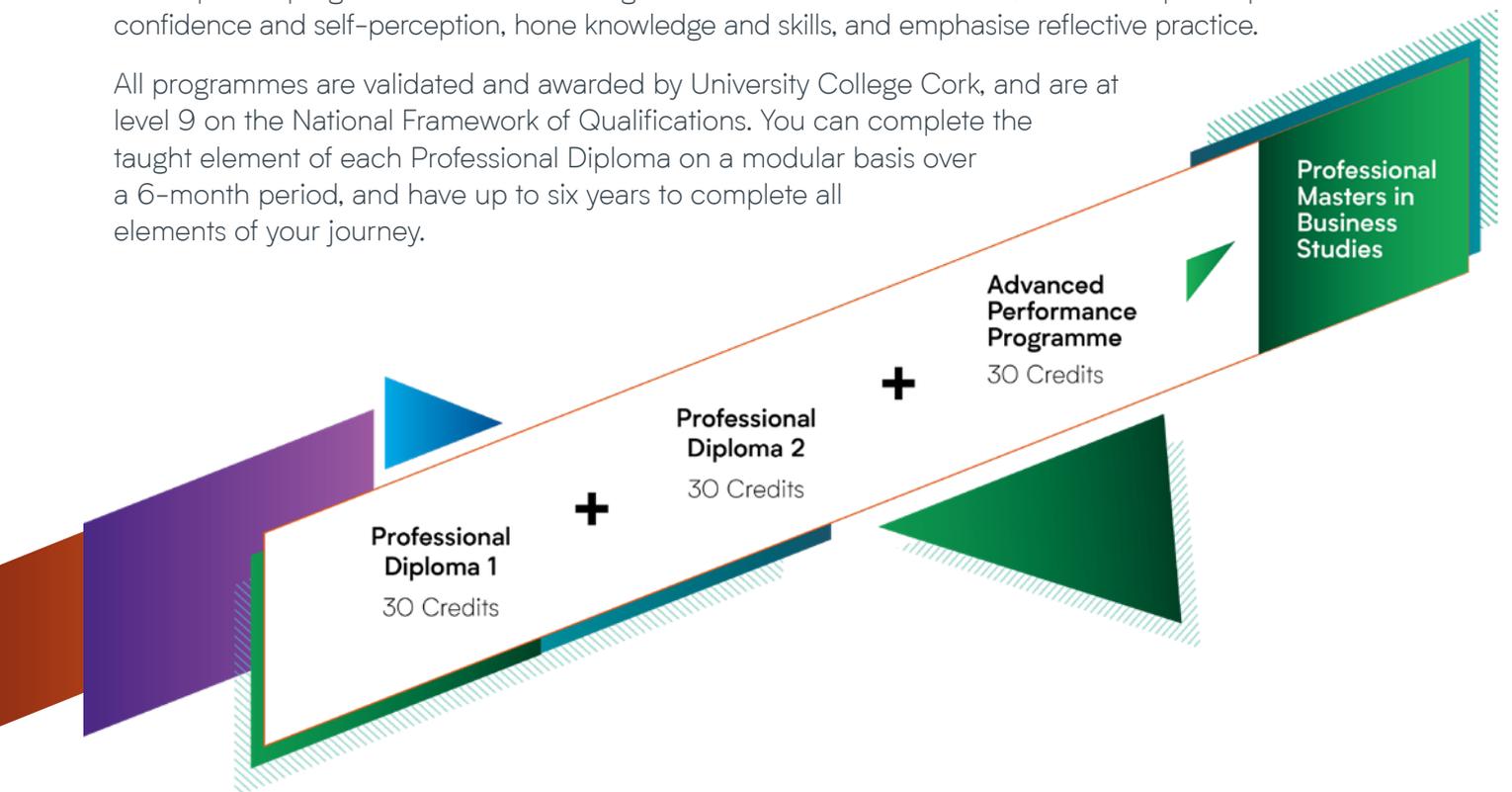
Master of Business Framework

The Master of Business gives you the flexibility to choose the subjects that are right for your needs, while building up to a Masters Degree qualification. Each element of your journey promises to be an energising learning experience leading to a world class qualification.

The Masters qualification requires you to complete two Professional Diplomas before undertaking a final capstone programme to bring your learning together in an integrative experience, that will positively impact your professional career and your organisation.

The capstone programme is focused on rigour and imbued with relevance, and will help to improve confidence and self-perception, hone knowledge and skills, and emphasise reflective practice.

All programmes are validated and awarded by University College Cork, and are at level 9 on the National Framework of Qualifications. You can complete the taught element of each Professional Diploma on a modular basis over a 6-month period, and have up to six years to complete all elements of your journey.



The **Advanced Performance Programme** is for professionals who want to bring their leadership capabilities to a new level. Through a blended focus on the environment, the organisation, and the individual, the APP serves to synthesise the learning outcomes of your IMI journey.

Designed and delivered in partnership with Cork University Business School, this pathway will lead to a Professional Master of Business Studies, Ireland's first Professional Masters of its kind.

Programme Delivery

Our High Impact Transformation learning approach lies at the core of all IMI programmes, meaning these sessions are always interactive, engaging and experiential.

Action and experiential learning — doing and reflecting — is a highly effective leadership and team development technique, which you will find enjoyable, challenging and in many cases transformational.

Dates:

Facilitated Workshops:

- 1) 10, 11 & 12 October 2022
- 2) 14, 15 & 16 November 2022
- 3) 09, 10 & 11 January 2023
- 4) 20, 21 & 22 February 2023
- 5) 03, 04 & 05 April 2023
- 6) 15, 16 & 17 May 2023
- 7) 26, 27 & 28 June 2023

Entry Requirements :

A candidate's eligibility for each Professional Diploma or the Professional Master of Business Studies will be determined by a combination of their academic qualifications and/or relevant professional experience. A primary degree from a recognised third-level institution (NFQ level 8), with a minimum classification of Second Class Honours, will typically be required with five years relevant work experience, at least 3 of which must be at managerial level, however, prior workplace learning will be recognised where applicants do not meet the academic requirement. This experience may come from a general business or organisational background, or experience working at a management level or in the area specifically related to the Diploma. Each candidate will meet with the Programme Directors, who will interview applicants in person virtually or physically. The IMI Office of the Registrar will oversee all applications, and the final decision on any application shall remain with the Registrar. All applicants whose first language is not English will be required to show evidence of the successful completion of an IELTS or TOEFL test or equivalent as specified here. The English language requirement when using IELTS is a score of 6.5 with a minimum of 6.0 in each individual section or equivalent.



Autumn delivery:

This Autumn, all of our Professional Diplomas will be delivered in-person at the IMI Campus to facilitate the best learning experience for participants. We will facilitate a hybrid delivery option should you require it.



Cormac Lucey
Programme Director

Cormac is a chartered accountant with experience in industry, banking and corporate finance in both Ireland and continental Europe who has previously worked with PricewaterhouseCoopers, Rabobank Frankfurt and the Department of Justice. He is the author of Plan B - How Leaving the Euro Can Save Ireland and a co-author of The Business Compass - Perspectives on Business Ethics, and writes weekly columns on economics in the Irish edition of the Sunday Times. Cormac has also worked in Irish government for several years as special advisor to the deputy prime minister (Tánaiste).

Price:

Corporate Member:	€9,500
SME:	€10,000
Non-Member:	€10,500

For more information, including a full listing of facilitated workshop dates, please contact our programme advisors at programmeadvisors@imi.ie.



Participant information

Entry Requirements

A candidate's eligibility for each programme will be determined by a combination of their academic qualifications and/or relevant professional experience. Each applicant will be required to complete the IMI "Portfolio of Learning" application form. A primary degree from a recognised third-level institution (NFQ level 8), with a minimum classification of Second Class Honours, will typically be required with five years relevant work experience, at least 3 of which must be at managerial level, however, prior workplace learning will be recognised where applicants do not meet the academic requirement.

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*Programmes scheduled subject to cohort size.

Validation

Each Professional Diploma is awarded by University College Cork and is at level 9 on the National Framework of Qualifications.

Assignments and Workload

To earn a Masters Degree or Professional Diploma, participants will be assessed through a variety of practical assignments. Programmes will have no examinations; instead, the emphasis throughout is on the practical application of knowledge to benefit you and your organisation. Assessment workload extends across the programme to allow you to combine your learning with your work and life demands.

Paperless policy

Brochures and course materials will exclusively be available to participants on our immersive Virtual Learning Environment. By adopting a paperless approach, IMI and our participants are reducing our carbon footprint and doing our bit for the planet. IMI's mission is to equip leaders to build the future. We are mindful that this future depends on organisations finding creative ways to sustainably deliver performance, both sustainability in the human performance of organisations and in how we use the planet's resources.